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THIS IS HORRER COUN

# MYRTLE BEACH

REGIONAL ECONOMIC

DEVELOPMENT

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# **CHAIRMAN'S MESSAGE**

# As the 2019 chairman of the Myrtle Beach Regional Economic Development Corporation and member of the board for over a decade, it is amazing seeing the growth Horry County has sustained.



I think back to the vision a small group of leaders discussed for this organization. It was to bring better paying jobs to Horry County, diversify the economy, assist the existing industry in their struggles, build a better workforce by ways of education and build better relationships with the South Carolina Department of Commerce. It has been an honor to have a seat at the table and watch the vision of the MBREDC come to life and witness the success it has brought our county.

2019 was a strong year for the MBREDC. Four announcements totaling over 250 jobs and \$14.725 million of capital investment into Horry County is a huge win for our area. Horry County has competed against many other states and counties and welcomed new projects to our home. The leads for additional companies seeking a place to start a new home are growing in Horry County and I am excited to see what 2020 will hold.

On behalf of the board and myself, I want to thank all MBREDC members and staff for your part in the success of 2019. Each private organization, educational institution, utility, telecommunications provider, governmental organization, community leader and MBREDC employee is the reason that the MBREDC can do what it does. I look forward to many more announcements and continuing to see Horry County grow and diversify.

As a team, many leaders in the community have assisted in proving that Horry County is a great place to live and work. The data supports what we have been selling to our prospects for years and we are so excited to see activity sky rocketing.

The existing industries in our area continue to grow and be a landmark. It is very important to diversify our economy, but to also support the existing companies who have built their businesses in our area and trusted Horry County from the beginning. Three of the Myrtle Beach Regional Economic Development Corporations announcements came from Frontier Communications, BFIVE40 and UPS. Leaders from these organizations believed in Horry County and are proof of the business opportunities that have grown in our county. This is a testament to our county leadership, the municipalities, our education partners, workforce, utility companies, healthcare and many other attributes we have.

CRP Automotive began operations in December 2019. The project became a reality due to I am often told that the MBREDC is doing great things and that people are happy to see

all the things above and teamwork. There is not an economic developer who can recruit without the assistance of a team. A team of both the public and private sector. I thank each person who was involved in this project and helped it to come to fruition. With 115 new full-time employees and an investment of \$2.5 million, we are happy to see CRP Automotive open in Horry County. the expansions and announcements. I want to say "thank you" to each of you who support our mission, our organization, our board of directors, our staff and myself. Our successes are shared with each of you and I appreciate you all walking this journey with us. I look forward to more successes in 2020 and I can't wait to celebrate with each of you.

Many Thanks,

SANDY H. DAVIS **MBREDC** President & CEO

# **PRESIDENT'S MESSAGE**

# Each year we celebrate the successes and movements made in Horry County. 2019 has proven to be the best one to celebrate thus far.





# Strategically focused to move forward.

# Officers

NEYLE WILSON, CHAIRMAN Horry Georgetown Technical College Foundation

MIKE HAGG, VICE CHAIRMAN Horry Telephone Cooperative

MARILYN FORE, SECRETARY Horry Georgetown Technical College

JIM APPLE, TREASURER Burroughs & Chapin Company

FRED RICHARDSON, PAST CHAIRMAN Grand Strand Water & Sewer Authority

# Executive Committee

MAYOR BARBARA BLAIN-BELLAMY City of Conway

MIKE COOL Santee Cooper

DAVID DECENZO Coastal Carolina University

STEVE GOSNELL Horry County Administrator

GARY LOFTUS Horry County Council

DEBBIE MCARTHUR Integra Fabrics

O'NEIL MCCOY McGriff Insurance | BB&T

PHILIP RENDER City of Myrtle Beach

# Board of Directors

ROBIN AGNEW Bank of America

BILLY ALFORD North Eastern Strategic Alliance

TY ANTHONY Lewis Truck Lines

ALAN CLEMMONS SC Legislative Delegation Clemmons Law Firm

TONY COX SC Department of Transportation Burroughs & Chapin Company

RICK ELLIOTT Elliott Beach Rentals

SAM FRINK CCU Board of Trustees

JOHNNY GARDNER Horry County Council Chairman

NATASHA HANNA Law Office of Natasha M. Hanna

RICK KAYLOR Tidelands Health

CHERYL KILDAY North Myrtle Beach Chamber of Commerce

RICK MAXEY Horry County Schools

MIKE PHILLIPS Surteco KAREN RIORDAN Myrtle Beach Area Chamber of Commerce

CARY ROWELL Eagle Strategies

DANNY SHELLEY Horry Electric Cooperative

DODD SMITH Metglas

SARAH SMITH Waccamaw Regional Council of Governments

RACHEL WHITLEY Synovus/ NBSC

ROBERT WILFONG Development Resource Group, LLC

MIKE WOOTEN DDC Engineering

VERLON WULF Horry County Industrial Carolina Cool

# **2019** EXECUTIVE COMMITTEE & BOARD OF DIRECTORS

# **ABOUT US**

# Our Mission

# To Lead Horry County's Efforts in Attracting, Growing and Retaining Sustainable Businesses that Create Jobs.

The Myrtle Beach Regional Economic Development Corporation (MBREDC) was founded to function as a vital, comprehensive resource for location and expansion assistance, and to facilitate development programs throughout Horry County. We raise the profile of greater Myrtle Beach as a prime business location; we unite key parties in the public and private sectors to accelerate economic growth; and we diversify the economy by attracting suitable and sustainable industries. Expand and diversify the Horry County economy.

Provide opportunities for area graduates to stay in the area and find employment.

> Support and grow existing industry.

# WHO WE ARE OUR GOALS

Create well paying jobs for Horry County residents.

CONNECT, GROW & PROMOTE HORRY COUNTY.

Generate private sector buy-in and support for economic development.

Stimulate private sector growth and investment.

Provide additional tax revenue for government jurisdictions and the Horry County Board of Education.

# HONORING ZEPHYR INTERNATIONAL

# Zephyr International Honored by Congressman Rice for Export Sales Achievement

Congressman Tom Rice (SC - District 7) joined the US Commercial Service Charleston to recognize Zephyr International, Inc on October 2, 2019. Zephyr International was acknowledged for the positive impact of trade on South Carolina and the local community. Congressman Rice and a representative from the US Commercial Service Charleston toured the facility in Horry County and presented the firm with an International Trade Administration Export Achievement Certificate.

"The company's exports have driven the firm's growth and created jobs here in Conway," Congressman Rice said. "Given the current complexities of modern trade, we need to do everything we can to help U.S. businesses increase global sales and create new jobs through exporting.

# "I am proud to present the Export Achievement Certificate to our districts own Zephyr International today."

"On behalf of the Horry County Council, staff and residents, we congratulate Zephyr International, Inc. on their International Trade Administration Export Achievement Certificate that is being awarded to them today by Congressman Tom Rice (SC-7). Horry County is proud to be the place Zephyr International, Inc. calls home. Through the growth in the firm's exports they are saying yes to job creation in Horry County. We look forward to their continued success and positive impacts on trade in South Carolina," Horry County Council Chairman, Johnny Gardner.

The Conway-based manufacturer has been in business seventeen years. The company exports helicopter hoist maintenance and repair equipment to markets around the world. Zephyr International has worked with U.S. Commercial Service international trade specialists to request assistance in exporting, understanding export product classification, export regulations, and documentation for a variety of markets. Most recently, the U.S. Commercial Service acted to liaison with German Customs Officials to allow one of Zephyr's units to be forwarded duty-free to the German Bundespolizei following warranty repairs.

In 2018, exporters like Zephyr International supported thousands of jobs in South Carolina and contributed to the state's nearly \$35 billion in goods exports.



# TARGET **INDUSTRIES**

### Aviation



Strategically located in the Southeast's Aviation Corridor, Horry County is a prime location for businesses in the aerospace and aviation industry. The area offers a variety of development-ready sites well-suited for airplane and component manufacturers, Maintenance, Repair and Overhaul (MRO), and aviation technology companies. In addition to the physical assets offered, Horry County is home to the thriving campuses of the Pittsburgh Institute of Aeronautics and The Myrtle Beach Academy of Aviation, where students graduate with certifications in aviation maintenance technology.

# Advanced Manufacturing



As manufacturing continues to be one of the fastest growing industries in the U.S., Horry County is guickly becoming an area for great opportunity in advanced manufacturing. Companies from around the world are taking notice to the well-trained, readily available workforce and an affordable operating environment, which makes the community an ideal location for expansion and business development. HGTC's addition of their two new Advanced Manufacturing Center's in both Horry and Georgetown County provide a steady pipeline of highly trained workers in response to the industry demands for Horry County.

### Technology & Office



The Grand Strand's state-of-the-art telecommunications infrastructure provides an excellent network foundation for connectivity to anywhere in the world. Horry County offers an excellent quality of life combined with a dynamic workforce that provides a competitive advantage in the global marketplace. Operating costs for Horry County businesses are well below the national average, including low utility rates, low personal and corporate tax structures, low insurance rates, and high productivity from skilled workers. The area offers an abundance of talent with graduates from Horry County Schools, Horry Georgetown Technical College, Miller-Motte Technical College, Webster University and Coastal Carolina University, all of which offer business administration, computer science, IT, and finance-related degrees and programs.

# We aren't waiting for the future to arrive. We're creating it.

Marine

The Bucksport Marine Park is a partnership among the Grand Strand Water and Sewer Authority, Santee Cooper, Horry County, and the Myrtle Beach Regional Economic Development Corporation. One of the greatest assets of this site is its direct access to the Intracoastal Waterway (ICWW). It is to be constructed on a 100-acre site adjacent to the historic Bucksport Marina located approximately thirty nautical miles from Winyah Bay and thirty nautical miles from Little River inlet. An economic impact report estimates that the Bucksport Marine Park would directly employ over 200 people with an annual economic impact of well over \$60,000,000. With easy access to the ICWW and ultimately to the entire eastern seaboard, any business needing waterway access or use will not only find a perfect location but a talented and dedicated workforce. Additionally, our workforce development and education partners are committed to assisting businesses in development training programs to meet the needs of each individual industry.

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# Healthcare



Horry County continues to be one of the fastest growing metropolitan areas in the U.S. The population in Horry County has continued to increase with estimates now over 330,000 and a median age of 45. With this overall increase in population, the need for expanded healthcare options and services is rising. This market includes a variety of healthcare service facilities, physician's offices, medical laboratories, information management firms, and even medical device manufacturers. Healthcare-related businesses in our area work closely with local colleges and universities such as Horry Georgetown Technical College, MillerMotte Technical College and Webster University, which offers dental and nursing programs, and Coastal Carolina University, which offers Nursing, Biology, and Health Administration degrees. Also, Horry County Schools, including the Academy for the Arts, Science, and Technology and the Academy for Technology & Academics provide specific career majors like pre-medicine, nursing, and health sciences among several others. Partnering with these institutions assists in meeting the workforce needs of healthcare-related businesses.

# FISCAL YEAR IN REVIEW

MBREDC's Source of Operating Income FY 2019 / 2020 (Budgeted)

\$700,000 HORRY COUNTY

\$320,000 PRIVATE MEMBERSHIP

\$67,272 MUNICIPAL SUPPORT

\$50,000 IN-KIND DONATIONS

\$125 INTEREST EARNED

total revenue \$1,137,397

# MBREDC's Operating Expenses FY 2019 / 2020 (Budgeted)

Personnel - \$465,000

NESA Operations and Grant Match - \$200,000

Recruitment - **\$144,000** 

Building and Office Operations - \$135,550

Marketing and Membership Services - \$113,800

Contract Services - \$20,000

Business Memberships & Staff Training - \$19,000

Contingency - \$16,000

Existing Industry Support - \$9,000

Business & Travel - \$15,047

TOTAL EXPENSES \$1,137,397

# 2019 **ANNOUNCEMENTS**

# bFIVE40 (Bonk Fit Promo)



∨**⊦40** 

Bonk Fit Promo, an existing Horry County manufacturer, announced plans to expand its operations in Horry County in February. The company will hire approximately 20 employees and make a capital investment of more than \$500,000 over the next five years.

Bonk Fit Promo started in 2014 in South Carolina and outsourced manufacturing to focus on growing the business. Bonk Fit Promo is an award-winning designer and innovator of promotional advertising products. In 2019, Bonk Fit Promo announced the purchase of new equipment and hiring additional employees to establish its own manufacturing operations in Horry County. Located on Hwy 90 E in Little River, Bonk Fit Promo is home to the latest dye sublimation and latex printing technology, a custom fabrication shop, sewing operation, and an extensive library of specialty inks and materials, including recycled fabrics and vinyl adhesives. Bonk Fit Promo manufactures printed signage, stretch fabric architecture, and impact marketing solutions for trusted brands in the beverage, sports, entertainment and hospitality industries.

To expand its operations in Horry County, the company has established a facility in Little River, South Carolina. Bonkfit Promo will hire a variety of professional, skilled, and unskilled positions.

"The way we change the world is by turning focus inward and making a difference in your own community. Bonk Fit Promo is proud to help fuel the next generation of creative movers and shakers in Horry County. Together, we will do great things."

DONNA BRIN, BONK FIT PROMO, PRESIDENT

Frontier Communications



Frontier Communications, a leading provider of broadband, highspeed internet, video, phone and data security services announced in March 2019 its plan to employ about 70 new hires at the Residential Call Center located at 919 Lumber Street in Myrtle Beach. Frontier renovated the 4th floor of their existing facility to accommodate the new operation. This is the third expansion Frontier has announced in Horry County. This announcement is in addition to the 93 employees located on another floor of the building. 53 new employees are on a renovated floor and they are continuing to hire for those positions.

"The Myrtle Beach community is highly confident in the quality of the local work force, especially the scores of new Frontier employees. We welcome them to our team. The experience of being part of a new center has been wonderful, and it's only getting better as more team members are added. I'm looking forward to all the future will bring for our center."

DIRECTOR, RESIDENTIAL CALL CENTERS, JUAN ESCODA







CRP Industries Inc., a leading manufacturer in the automotive parts and industrial products sectors, announced in September, plans to establish operations in Horry County. The \$2.5 million investment will create approximately 115 jobs over the next five years.

CRP Industries Inc. provides some of the most recognized brand name products in its market, including AAE steering components; Rein Automotive replacement parts; Pentosin technical fluids; Continental belts and belt kits; AJUSA gaskets and head bolts; Reinflex high-pressure thermoplastic hose; and Perske high-speed motors. The company is headquartered in New Jersey and has locations in North Carolina and Mexico.

Located at 3084 Bashor Road in Conway, S.C., CRP Industries Inc. will establish operations in a newly-constructed 50,000-square-foot facility. The facility will initially be used to manufacture advanced electric power steering systems for the automotive aftermarket under the CRP Industries Inc. brand of AAE, with plans to expand into other products over time.

"Whenever a new company decides to invest in South Carolina, it marks the beginning of a partnership that we know will benefit South Carolinians for a long time. I look forward to watching CRP Industries Inc. thrive in the state and make a positive impact in Horry County and beyond."

**GOVERNOR, HENRY MCMASTER** 



# United Parcel Service, Inc. (UPS)





United Parcel Service, Inc. (UPS) the world's largest package delivery company and a leading global provider of specialized transportation and logistics services, is going to expand operations in Horry County. The proposed project will create more than 50 new jobs over the next five years.

Already a partner in the local community, UPS plans to construct the new package delivery center off Water Tower Road in North Myrtle Beach. The facility will significantly increase UPS's delivery fleet serving Horry County, one of the fastest growing regions in the United States. Operations are expected to be online in the latter part of 2020. UPS will also maintain the current package delivery center in Myrtle Beach.

UPS is a global leader in logistics, offering a broad range of solutions including transporting packages and freight; facilitating international trade, and deploying advanced technology to more efficiently manage the world of business. Headquartered in Atlanta, UPS serves more than 220 countries and territories worldwide. UPS employ more than 5,700 people across South Carolina.

"Having such a recognized company expand in our state is a credit to South Carolina's positive business climate and workforce. Congratulations to UPS and we look forward to the company's continued success."

SC SECRETARY OF COMMERCE, BOBBY HITT

# COMPANY HIGHLIGHTS

Little River Chamber CEO Jennifer Walters Named SC Chamber of Commerce Executive of the Year The Carolinas Association of Chamber of Commerce Executives (CACCE) recognized the 2019 South Carolina Chamber Executive of the Year at their Annual Management Conference held today at the Embassy Suites Oceanfront Resort in Myrtle Beach, SC. Jennifer Walters with the Little River Chamber of Commerce was honored as the recipient of the prestigious award.



The CACCE Executive of the Year Award recognizes long-term executives who have excelled over a period of years in leading and innovatively building their chamber. The award is based on the demonstration of excellence in areas of chamber leadership, organizational management, service to the profession, community reputation / involvement, and personal attributes.

Lewis Truck Lines Groundbreaking Ceremony On October 18, 2019, Lewis Truck Lines (LTL) celebrated their groundbreaking moment of their 20,000 sq. ft new Lewis Truck Lines' facility in Aynor, SC. They are very pleased to be one of the most energy efficient facilities in Horry County as the facility will be geothermal and solar as well. Currently, they have 140 tractors in the fleet at Lewis Truck Lines. They offer dry van, flatbed, intermodal drayage, hot shots and brokerage. All their trucks are equipped with

Omnitracs, LLC Communications and Lytx Drive Cameras. LTL drivers have TWIC cards and will provide a quality on-time service. They are also about to launch a state-of-the-art transportation software, McLeod Software

Lewis Truck Lines is a family owned trucking company in Conway, SC since 1935 by the Lewis family and LeMaster family. Mr. Lewis started Lewis Truck Lines in 1935 and eventually his son, F.A. Lewis took over in 1987. LeRoy LeMaster moved from Newberry, South Carolina and joined the "Lewis Team" as President in 1989. LeRoy has been in the transportation industry for 45 years. As President, LeRoy continued his legacy of providing exceptional service to meet the customer's changing transportation and logistical needs. He believes their drivers are the best in the industry. The integrity and professionalism they exhibit on a daily basis has earned LTL an elite status with their customers.



Through the years, LeRoy wanted to build a new trucking company with a maintenance shop in order to accommodate new business growth. This new facility fulfills this need and they look forward to continuing to serve all of Horry County and surrounding areas.

### Tidelands Health opens Medical Park at The Market Common The new medical park which opened in September brings together

more than a half dozen practices and specialties - including primary care, cardiology, gastroenterology, orthopedics and more - to provide highly coordinated care all under one roof close to home.

Imagine seeing your physician, completing physical therapy and having your imaging studies all in one convenient location. That's the type of seamless experience you can enjoy at the new medical park, a state-of-the-art, 65,000-squarefoot facility designed to put your needs first.



Not only is care more convenient, but the grouping of multiple providers in a single location also allows for more collaboration across medical specialties. Clinicians work closely together to develop a comprehensive and individualized treatment plan for each patient. For example, orthopedics and physical therapy, which are often both involved in a patient's care, are now grouped together on the same floor.

In fact, the medical park was designed with patients in mind. It's conveniently located in the heart of a fast-growing area of Myrtle Beach, with easy access off U.S. 17 Bypass at Farrow Parkway.

A single entrance strategically placed close to parking eliminates confusion about which door to use.

McLeod Health opens Emergency Department in Carolina Forest McLeod Health began its outreach into Carolina Forest in 2016 to meet the expanding healthcare needs of the Myrtle Beach area. A 43-acre campus, McLeod Health Carolina Forest will

be home to a seven-building campus offering a variety of services.

Currently, we have two buildings that house a wide variety of physician practices and outpatient services including Cardiology, Vascular, Neurology, Family Medicine, General Surgery, Rehabilitation, and our new free-standing Emergency Department.



McLeod Health commits itself to providing treatment, services, and healthcare that's important to you - just as we have in our other communities from the Midlands to the Coast.

### **Opening of the HGTC Georgetown** Advanced Manufacturing Center On

Tuesday, October 8. HGTC President Marilyn Fore led a dedication and ribbon cutting, and more than 200 community and industry leaders toured the new facility for the first time. South Carolina Governor, Honorable Henry McMaster, Representatives from Congressman Rice's office, Representatives from Lindsey Graham's office, members of the South Carolina Legislative Delegation, and many County and City elected officials were in attendance for the celebration.



South Carolina Governor Henry McMaster said, "The HGTC Georgetown Center for Advanced Manufacturing is a tremendous example of one of South Carolina's technical colleges investing in our state's future workforce. Companies from all over the world are coming to South Carolina and creating demand for employees with experience in the skilled trades, and HGTC is answering the demand by creating opportunity for our people." CCU Named in 100 Best College Buys by Institutional Research and evaluation, Inc. For the 11th consecutive year, Coastal

Carolina University in 2019 was named one of the 100 Best College Buys<sup>®</sup> by Institutional Research and Evaluation, Inc. (IRE), the only public institution in South Carolina to receive this distinction and one of only three schools in the state.

The brand new 30,000 sq. ft. state-of-the-art facility is conveniently located on the HGTC Georgetown Campus at 4003 South Fraser Street in Georgetown and home to technical educational programs such as advanced welding technologies, machine tool technology, and robotics and mechatronics technology. The Center is projected to support more than \$14 million in new capital investment in the community over the next five years, and Georgetown employers project over 240 jobs will be needed in manufacturing over the next two to five years.

The Center currently has 20 welding booths and more than \$2 million each in mechatronics and machine tool equipment, including manual and computerized numerical control machines. The \$13.5 million building is funded by a federal EDA grant, money from the state capital reserve fund, college funds, and contributions from Georgetown County and the Georgetown County School District.

Coastal Carolina University, regionally accredited by the Southern Association of Colleges and Schools, enrolls more than 10,600 students across undergraduate, graduate, and doctoral level programs. Students can earn their degrees using a variety of delivery methods from on-campus classes to online-only classes, or a hybrid of both, while enjoying a student-to-faculty ratio of 16 to 1. The University also offers students a growing array of internship, research, experiential, and international education opportunities.

"This accolade confirms the effort by the University and its various constituent groups to provide a high-quality education at an affordable price," said President David A. DeCenzo, Ph.D. "CCU continues to attract high-performing students because of our commitment to providing unique learning experiences that lead to valuable degrees that prepare them for work and life in the real world."



The experiential learning emphasis at CCU gives students opportunities to lead research projects and gain practical knowledge in their fields of interest, making them career-ready for our region, state, and nation the moment they araduate.

Coastal Carolina University has an economic impact of \$1.5 million per day (and more than \$500 million annually) to the state of South Carolina and employs more than 4,000 full- and part-time employees. More than 11,500 CCU alumni live and work in Horry County alone.



Existing Industry is an important piece of our local economy here in Horry County. In fact, 80% of the current announcements in the state of South Carolina come from businesses already calling this state their home.

The focus of this past year was to reach out to as many of our existing industry in Horry County by making visits to their facilities to educate businesses on the Myrtle Beach Regional Economic Development Corporation. Our organization is a free resource for their business needs including growth, workforce, and equipment to name a few. This is accomplished by leveraging an extensive network of in-house resources and allied partners. When businesses are given the information, it allows the businesses to continue to grow to their full potential and peak performance.

The MBREDC also hosts educational and networking events for the existing industry businesses in Horry County. These events are well received as it allows companies to meet several different businesses they normally would not be able to awhile learning more about each other's services and products offered. If you would like to be included in these events, please reach out to us.

Lastly, if you know of any business in aviation, manufacturing, marine, technology and healthcare that may have questions regarding expansion, work force issues, new equipment, training, state assistance, networking, and exporting please reach out to the MBREDC and allow us to assist you.

- 117 EXISTING INDUSTRY VISITS53 PROSPECT VISITS/MEETINGS24 PROSPECT CALLS
  - **5 LEAD GENERATION TRIPS**
  - **2 TRADE SHOWS**



# OUR **AMBASSADORS**

# 2019 / 2020 MBREDC Membership Ambassadors

The MBREDC Membership Ambassador program helps establish better communication between the MBREDC and its members, along with keeping members up-to-date on opportunities, benefits, and events. The program currently has eight ambassadors that frequently reach out to current members via phone, visits, and emails in an effort to encourage member engagement, to assist the MBREDC with member relations, and to help our investors optimize their membership benefits. Our ambassadors are volunteer business and professional men and women that are in good standing with the MBREDC. The objectives of this initiative is to form lasting relationships between MBREDC members, to spread the word in the community about area businesses, and to encourage all members to get involved with the MBREDC by attending networking events, sharing their business news, and being informed on our overall mission.

### OUR 2019 / 2020 MBREDC MEMBERSHIP AMBASSADORS ARE:



**RUSTY GASKINS CHAIRMAN** Waccamaw Regional Council of Governments

LAURA HELMINSKI SGA / NarmourWright Design





**TJ LUNDEEN** Archetype SC

**KYLE RAHNER** Carolina Cool





MARGARET H. GEIGER Twelve31 Media



LYNN KORNITA United Community Bank



MARK SMAIZYS TD Bank



**JENNIFER WALTERS** Little River Chamber of Commerce

# MEMBERSHIP & EVENTS

In addition to quarterly socials that are attended by members, community partners, elected officials and MBREDC representatives, the MBREDC holds educational events that members and existing industry attend to gain insights on diverse topics like marketing, technology, and industry assistance.

### Annual Meeting

On January 11, 2019, MBREDC partnered with HTC, Carolina Cool, and Burroughs & Chapin to host the Annual Meeting at the Marina Inn at Grande Dunes. Over 240 EDC Members and partners joined us for the occasion to network and to hear about or plans for the upcoming year. Jason Broadwater, President & Founder of RevenFlo was the keynote speaker.

### Women in Business Luncheon

In February, the MBREDC partnered with United Community Bank to host an event at the Ocean Dunes Club where guests heard from leaders in our community that are women. Speakers included Debbie McArthur, President & CEO of Integra Fabrics, Donna Brin, CEO of bFive40 (Bonk Fit Promo), and Karen Riordan, President & CEO of the Myrtle Beach Area Chamber of Commerce.

# M2M Networking Event

This style of networking was a hit the first time we hosted it so we partnered with SC Department of Commerce to offer this event again in March. In a controlled and timed setting, participants networked one on one to make the most of their networking experience. This networking event was structured to give high impact and make the most of the attendee's time. It was a great turnout and well received by everyone.



# Spring Social

In April, the MBREDC partnered with G3 Engineering to host its Spring Social at the Myrtle Beach Pelicans Baseball Stadium. Members and their guests enjoyed a casual, fun night of networking and baseball.

# CEO Spotlight Panel

In May we hosted a CEO Spotlight Panel during lunch at the HGTC Grand Strand Campus. Guests heard from Bruce Bailey, President & CEO of Tidelands Health, Sandy Davis, President & CEO of the MBREDC, Mike Hagg, CEO of HTC, Ebbie Phillips, President & CEO of Tyson Signs, and Fred Richardson, CEO of Grand Strand Water & Sewer Authority. The panel was moderated by Rodney Berry, the Director of Economic Development for Congressman Tom Rice. Panelists spoke on how they became a leader in their company, importance of economic development in their industry and Horry County, along with their future plans.

# Technology Event

In June, we partnered with Archetype SC to host a technology focused event at Dave & Buster's. Guests enjoyed lunch and hearing from Archetype SC CEO on the power that technology plays in driving your company and business to success. Attendees of this event also got a gamecard to Dave & Buster's.

# Fall Social

In October, the MBREDC hosted the Fall Social at the LuLu's in North Myrtle Beach. This event was sponsored by Bank of America. This is always a great turn out as guests enjoyed a casual evening of music, drinks, networking, giveaways, and food. We had over 135 attendees join us.

# Headshots & Lunch

In December, we hosted a lunch networking event where MBREDC partners could come to get headshots done by Gillian Claire Photography. Having an updated headshot is crucial in the business world and this event was well received by our members



# Thank you to all of our elected officials, municipalities and partners for your continued support and commitment to economic development in Horry County.

# Chairman's Partners

City of Myrtle Beach City of North Myrtle Beach Grand Strand Water & Sewer Authority Horry County Horry Electric Cooperative Horry Telephone Cooperative Myrtle Beach Area Chamber of Commerce Santee Cooper Tidelands Health

# President's Partners

Anchor Storage, LLC Burr & Forman LLP Burroughs & Chapin Company City of Conway Coastal Carolinas Association of Realtors The Jackson Companies Thomas & Hutton The Yahnis Company

# **OUR MEMBERS**

# Leadership Partners

A.O. Hardee & Son, Inc Anderson Brothers Bank BB&T The Bellamy Law Firm Carolina Powder Coating City of Loris CRG Companies, Inc **Dominion Energy** Ebtron Inc **Elliott Beach Rentals** Metglas Miller-Motte Technical College Shade & Shutter Expo Smith Sapp Southern Tide Media Surteco Synovus Bank Touch Med Spa Wells Fargo

# **Executive Partners**

A&I Corporation Agracel, Inc. Archetype SC Bank of America Banton Media The Brandon Agency Carolina Cool, Inc. Carolina Food Service **Castles Consulting Engineers** CCU - Grant Center for Real Estate & ED Century 21 Boling Coastal Carolina National Bank Coastal Carolina University **Conway Medical Center** Courtyard Marriott Broadway at the Beach Creative Consultants Dargan Construction Company Dave and Busters DBC Radio DDC Engineers, Inc. Development Resource Group, LLC Duke Energy Eagle Strategies LLC First Citizens Bank Founders Centre I, LLC G3 Engineering, LLC GigaTECH Grande Dunes Haynsworth Sinkler Boyd, P.A. Horry Georgetown Technical College

Integra Fabrics J&K Home Furnishings Laudisi Enterprises Law Office of Natasha M. Hanna Lazarus Entertainment Leonard, Grigg & Associates, LLC Lewis Truck Lines Little Spider Creations LS3P Marlboro Development Team McLeod Loris Seacoast Mead and Hunt, Inc. Mobile Communications America Myrtle Air Services Myrtle Beach Pelicans Baseball Club Nexsen Pruet North Myrtle Beach Chamber of Commerce Peoples Underwriters Pittsburgh Institute of Aeronautics **REMAX** Southern Shores S & ME Samuel Frink SGA | NarmourWright Design South Atlantic Bank South State Bank Southern Asphalt Star Life Safety Inc StarTek Sunbelt Rentals Tanger Outlets

TD Bank Tech Service Heating & Cooling Teknoware Inc. Town of Surfside Beach **Tungsten Corporation** Tyson Sign Company United Community Banks United Development Company Vulcan Materials Company -MidEast Division Waccamaw Land & Timber Waccamaw Regional Council of Governments WBTW-TV 13 Webster University

# Supporting Partners

5th T Innovation Group Allegra & Image360 Argos USA LLC Avison Young **BDHP** Partners **BEC Construction** Best Western Plus Myrtle Beach Better Business Bureau bFIVE40, LLC Broadway Ventures, LLC C.L. Benton & Sons. Inc. Callie Wise for State Farm Carlisle Associates Inc. Carolina Limousine Carolina Testing Carolina Trust Federal Credit Union Chicora Companies Circa Real Estate Clemmons Law Firm Coastal Asphalt Coastal PC Support Conway Chamber of Commerce Conway National Bank Cool Ideas Marketing Eggs Up Grill Fairfield Inn North FASTSIGNS FBI Construction Flooring Plus Full Steam Ahead Gillian Claire Photography Greyphin Consulting, LLC Habitat for Humanity of Horry County

Hampton Inn Broadway at the Beach Harper General Contractors Hilton Garden Inn -Myrtle Beach/Coastal Grand Hire the Winners HireQuest Direct Homewood Metalworks, Inc. Horry Georgetown Home Builders Association House of Blues Myrtle Beach HUB International Southeast iHeart Media Info Quest JTE Real Estate JW Crum Consulting, LLC King Construction Services Law Offices of Richard M. Lovelace, Jr. P Liberty Tax Service Little River Chamber of Commerce Long Bay Symphony Loris Chamber of Commerce Mancill, Inc Mashburn Construction Company McAngus Goudelock & Courie, LLC MF Scratch Monarch Roofing Monarch Solar Mosby Carolina Forest Myrtle Beach Downtown Redevelopment Corporation Nelson Mullins Riley & Scarborough LLP NFP Corporate Services PC Matic

Phillips & Jordan **PNC Bank** Printina Port Proforma Residence Inn Myrtle Beach Oceanfront **Richardson Custom Builders RJ** Corman Ross Innovative Employment Solutions Corp. Sandhills Bank Sansbury Butler Properties SC Power Team Sellers General Construction, LLC SmartSite Management LLC SMH Building Spann Roofing & Sheet Metal Inc. SunTrust Bank Sure Trac Inc. Talotta Contract Interiors TeamLogic IT Myrtle Beach Thomas Concrete Town of Aynor **Tropical Seas Hotel** Tropical Smoothie Cafe 02, Inc. Twelve 31 Media, LLC VSC Fire & Security, Inc. Waccamaw Regional Education Center WebsterRogers LLP Wildblue Creative WMBF-TV Worksman Cycles WPDE-TV WWMB-TV



# Partners In Progress

The MBREDC, and the greater Horry County community, is a partnership of dedicated supporters. Our partnership includes governmental agencies, utility providers, economic development allies, and many private businesses that invest in our mission. We have a modern infrastructure, a skilled workforce, and higher education institutions that will provide your business with every opportunity to thrive. Our county offers a diverse mix of sites and buildings, from Class A industrial parks to business and commerce centers, for your prime business location.

"After completing extensive due diligence on several potential new locations for our expanded operations, we chose Conway and Horry County because of their workforce, their focus on supporting new businesses as demonstrated by strong financial and administrative assistance to our project, and the technical partnership offered by Horry Georgetown Technical College. We are excited to begin this new chapter in the growth of CRP with the State of South Carolina, Horry County, and the City of Conway as our partners."



DAN SCHILDGE, CRP INDUSTRIES CEO INDUSTRIES CEO

# **OUR TEAM**



# Sandy Davis **PRESIDENT & CEO**

Sandy Davis is a Horry County native and a graduate from Coastal Carolina University. After earning her Bachelor of Arts in Interdisciplinary Studies in 2004, she entered the workforce with Horry Telephone Cooperative. Prior to working for the MBREDC, Mrs. Davis worked as a controller with a local railroad. In her position as President & CEO, she is responsible for operations, development, growing the organizaproviding support to the MBREDC.

sdavis@mbredc.org 843.347.4605

Lacey Gasque **OPERATIONS &** ADMINISTRATIVE SUPPORT Lacey Gasque is a Horry County native where she received an Associates in Science Degree from Horry Georgetown Technical College in 2016, and a Bachelor of Science in Business Administration Degree from Coastal Carolina University in 2017. While earning her degrees, she interned with the MBREDC for three years and handles administrative duties and lgasque@mbredc.org 843.347.4604





### Sherri Steele DIRECTOR OF INVESTOR RELATIONS

Sherri Steele graduated from Coastal Carolina University with a Bachelor of Science in 2008. She then entered the workforce full time for a local health facility in sales where she was promoted to Membership Director during her stay with them for seven years. After taking some time off for family, she joined the MBREDC in July 2016 part time and was then promoted to Director of Investor Relations in April 2017. In this role Mrs. Steele is responsible for working with our current members, member events, recruiting new supporters and investors in the MBREDC, maintaining the website, marketing, and assisting existing industry.

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